SUMMIT 2018 A NEW STORY OF TURKEY

12.12 | InterContinental 2018 | istanbul

09:00 - 09:30 Registration and Coffee Break

09:30 - 10:30

Opening Speeches

09:30 - 09:40 09:40 - 09:55 09:55 - 10:30 NURSEL İLGEN, CFA - TUYID Chairperson, TAV Airports Holding Co., Director, Head of Investor Relations

ALİ FUAT TAŞKESENLİOĞLU - Capital Markets Board of Turkey Chairperson **BERAT ALBAYRAK** - Republic of Turkey Ministry of Treasury and Finance Minister

10:45 - 11:30

1st Session: The Story of Turkey: New Building Blocks

- Outstanding features of local business skills.What were we talking about? What shall we tell next?
- How can we distinguish ourselves?
- How companies should change the way, they do business.
- The homework of companies
- What is the lifetime cycle of strategic planning in the New World?

Moderator: MELDA YÜCEL KOCAALP - NTV

HAKAN BİNBAŞGİL - AKBANK CEO BURAK BAŞARIR - Coca Cola İçecek CEO

11.30 - 11:45 Award Ceremony

11:45 - 13:00

Lunch

13:00 - 13:15

Key Note Speaker; Investor Relations Career Management

- Competencies required to become an investor relations professional and expectations of investor relations professionals.
- Career milestones on the career path and suggestions for steps to be taken in each experience level.
- New career opportunities for IR professionals

MURAT YEŞİLDERE - Egon Zehnder Turkey Managing Partner

13:15 - 14:10

2nd Session: Public Offerings: Before and After

- What does a public offering change in the life of a company?
- How does management prepare for the philosophy of being a public company?
- What are the effects of going public (public offerings) on internationalization and institutionalization for a company
- What is the role of IPOs in the potential growth of Turkish capital markets?
- How do you determine the right timing for IPOs?
- What are the key elements for a successful IPO?

Moderator: **ATTİLA KÖKSAL, CFA** - Ünlü Menkul Değerler Member of Board of Directors

MERT ERDOĞMUŞ - AK Investment CEO BURCU ÖZTÜRK - Medical Park CFO

ALİ YAVUZ BİRDAL - PAAMCO Miren Asset Management Management Director **KIVANÇ ZAİMLER** - Sabancı Holding, Head Of Sabancı Holding Energy Group

14:10 - 14:45

3rd Session: International Perspective on Investor Relations experience in Turkey

- Digital transformation process of companies and Its effects on companies' investor base
- · Best practices of investor relations activities in Turkey.
- · International best practices from around the globe.
- · Effects on company value and investor interest.
- Turkish companies' outperformance and areas for improvement
 Cases, applications and suggestions about corporate governance and ESG/SRI communication

Moderatör: PATRICK TOBIAS - IPREO Senior Vice President

AUDREY ARNOUX - ADP Head of Investor Relations PIERO MUNARI - Investor Relations Professional

AMANI KORAYEIM - Institutional Investor Director, All-EMEA Sales and Product Development and Extel Research

14:45 - 15:20

Keynote Speaker; Scenes from the Future

M. SERDAR KUZULOĞLU - Knowledge Monger, Dünya Halleri Editor

15:20 - 15:45

Coffee Break

15:45 - 16:15

4th Session: North American and European Investors Approaches to Global Corporate Access: The Impact of MiFID II and the Changing Dynamics of the Sell-Side

- Investment climate change under MiFID II
- · Investor relations efficiency under new order
- Institutional and individual investors' approach
- Impact on Turkey
- New ways of active investor targeting in this environment
- · New channels to use to reach investors
- Importance and use of Independent research for varisized companies.

Road show organizations, suited investor targeting and new communication channels
 Moderatör: DAVID ROSS - LFDE (Financière de l'Echiquier) Global Growth Equity Fund Manager

ANDREAS POSAVAC - IPREO Managing Director **CİHAT TAKUNYACI** - BNY Mellon Turkey Country Manager

16:15 - 17:00

5th Session: Turkey in Global Markets

- How did they succeed?
- What can we achieve?

How do global markets perceive Turkey?
 Moderator: ALİ SAYDAM - Bersay Communications Honorary President

ALI SAIDAM - Beisay Communications Honorary Presid ALI GÜRELİ - Contemporary İstanbul Chairperson AYŞE EGE & ECE EGE - Dice Kayek Founders ACLAN ACAR - Management Consultant

FİRUZ BAĞLIKAYA - TÜRSAB Chairman Of The Executive Board

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