



BIST TRENDS REPORT

By

**TUYID – TURKISH INVESTOR RELATIONS
SOCIETY**

&

MKK – CENTRAL REGISTRY AGENCY

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April 14, 2015

April 14, 2015

Dear Readers,

We proudly present Volume 12 of Borsa Istanbul Trends Report, which provides index-based information on public offerings, market capitalization, free float and trade volumes by investor type for the first quarter of 2015.

The first quarter of 2015 was stagnant in terms of IPOs. However, an increase is observed in both free float and effective free float ratios since 2013. In March, the portfolio values of foreign investors remained flat in BIST Industry and BIST Technology, while decreasing in all other indices compared to the year-end. On the other hand, portfolio values of both foreign and domestic investors increased in all indices compared to the same period of 2014.

The market capitalization has been adversely affected with the strong depreciation of the Turkish Lira against the USD.

We hope to meet again on our next report that will cover the second quarter of 2015.

MKK General Manager and Board Member

Doç. Dr. Yakup ERGİNCAN

TUYİD Chairwoman

Özge Bulut Maraşlı

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The evaluations and the information in the Report, where you can find significant statistics about stocks listed on Borsa Istanbul, are prepared based on Central Registry Agency's database. Investment information, comment and advices are not in the enclosure of investment consultancy and do not comprise information for buying and selling decisions in the capital markets. The data and the information in the Report cannot be guaranteed to be correct; the content can be changed without announcing. All the data are taken from the sources thought to be reliable. MMK and TUYID cannot be taken responsible for the problems that might emerge out of using these sources.

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1. PUBLIC OFFERINGS BY INDEX

3 initial public offerings took place on Borsa Istanbul equity and Emerging Companies Markets in 1Q15 with TL 42 million proceeds.

Index	1Q14	2014	1Q15
BIST BANK	16	15	12
BIST HOLDING AND INVESTMENT	40	39	38
BIST TRADE	21	22	22
BIST SERVICES	62	61	57
BIST FINANCIAL	105	104	88
BIST INDUSTRY	169	171	152
BIST TECHNOLOGY	16	15	13
BIST ALL	352	351	310

Source: BIST - <http://borsaistanbul.com/en/data/data/ipo-data>

As per Borsa Istanbul Stock Indices Ground Rules Article “2.9 Excluded Stocks”, “Stocks traded on the Free Trade Platform and the Watchlist Companies Market are not included in any of BIST Stock Indices. Stocks included in lists C and D and traded on the Emerging Companies Market are not included in any of BIST Stock Indices except BIST SME Industrial index.” since January 02, 2015. The related details are available at the below link.

<http://www.kap.gov.tr/bildirim-sorgulari/bildirim-detayi.aspx?id=404597>

Due to this change, there are noticeable differences in the number of companies included in the indices as of the end of 1Q 2015 compared to 2014 year- end.

The first quarter of 2015 was stagnant in terms of IPOs. 3 initial public offerings took place in Borsa Istanbul equity market and Emerging Companies Market with TL 42 million proceeds in the first quarter. The lack of foreign demand is noteworthy in these three IPOs.

Company	Public Offerings	Nominal Amount	Total		Initial Process	Number of Foreign Buyers	
			Proceeds (TL)	Proceeds (USD)		Domestic	Foreign
Initial Public Offerings	(%)	(TL)			Date		
Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş.	74.75	14,950,000	23,172,500	9,911,673	03.02.2015	307	-
Senkron Güvenlik ve İletişim Sistemleri A.Ş.	40.00	2,680,000	14,070,000	6,018,221	04.03.2015	199	-
Özerden Plastik Sanayi ve Ticaret A.Ş.	19.98	1,750,000	4,742,500	1,921,830	18.02.2015	114	

2. FREE FLOAT

	FREE FLOAT			EFFECTIVE FREE FLOAT		
	Mar. 13	Mar. 14	Mar. 15	Mar. 13	Mar. 14	Mar. 15
INDEX						
BIST BANK	41.93%	42.27%	45.43%	33.46%	32.42%	36.77%
BIST HOLDING AND INVESTMENT	36.76%	37.55%	39.54%	31.48%	31.23%	31.82%
BIST TRADE	47.82%	50.92%	48.78%	41.10%	42.33%	36.23%
BIST 30	37.54%	39.20%	40.07%	33.87%	34.05%	36.03%
BIST 50	38.35%	37.99%	39.67%	33.32%	33.07%	35.09%
BIST 100	38.88%	38.25%	40.25%	32.20%	31.78%	33.98%
BIST SERVICES	33.15%	33.59%	34.73%	26.34%	27.26%	28.69%
BIST FINANCIAL	40.12%	41.63%	43.85%	31.98%	31.81%	35.42%
BIST INDUSTRY	39.85%	39.41%	39.84%	26.26%	27.99%	29.54%
BIST TECHNOLOGY	23.65%	22.91%	24.00%	20.48%	19.74%	20.00%
BIST ALL	38.47%	38.98%	40.34%	29.17%	29.59%	31.94%

Effective free float of the companies on Borsa Istanbul exceeded 40% in 1Q15.

There has been an upward trend in both free float and effective free float ratios since 2013. This contributed positively to the depth of Borsa Istanbul and effectiveness of the market as well as the increase in trade volume.

As of March 31, 2015, Trade index has the highest free float rate, whereas the Bank index has the highest effective free float rate with 37%. In the last year, the effective free float of all indices increased except Trade index. Capital Markets Board of Turkey changed the definition of “effective free float” with a decision taken in October starting from 1 February 2015. In line with this decision, the threshold of share owned by individual and institutional shareholders increased from 5% to 10%. This change has also contributed to the increase in effective free float rate.

3. MARKET CAPITALIZATION

Due to the sharp depreciation of TL against USD, the market caps were adversely affected and BIST Bank index declined by 15% in 1Q15.

MILLION TL	Mar. 14	Dec. 14	Mar. 15	Quarterly Change	Annual Change
BIST BANK	149,957	184,747	156,513	-15%	4%
BIST HOLDING AND INVESTMENT	66,675	86,196	82,639	-4%	24%
BIST TRADE	27,384	32,636	32,273	-1%	18%
BIST 30	335,115	421,036	395,184	-6%	18%
BIST 50	392,980	481,254	448,763	-7%	14%
BIST 100	434,487	537,645	502,248	-7%	16%
BIST SERVICES	114,951	135,188	128,064	-5%	11%
BIST FINANCIAL	245,001	300,906	268,427	-11%	10%
BIST INDUSTRY	137,458	175,161	174,178	-1%	27%
BIST TECHNOLOGY	5,647	8,270	8,471	2%	50%
BIST ALL	503,056	619,526	579,139	-7%	15%

MILLION USD	Mar. 14	Dec. 14	Mar. 15	Quarterly Change	Annual Change
BIST BANK	69,563	79,396	59,889	-25%	-14%
BIST HOLDING AND INVESTMENT	30,929	37,043	31,621	-15%	2%
BIST TRADE	12,703	14,025	12,349	-12%	-3%
BIST 30	155,455	180,943	151,214	-16%	-3%
BIST 50	182,298	206,822	171,716	-17%	-6%
BIST 100	201,553	231,056	192,182	-17%	-5%
BIST SERVICES	53,324	58,098	49,003	-16%	-8%
BIST FINANCIAL	113,653	129,316	102,712	-21%	-10%
BIST INDUSTRY	63,765	75,277	66,648	-11%	5%
BIST TECHNOLOGY	2,619	3,554	3,241	-9%	24%
BIST ALL	233,361	266,245	221,604	-17%	-5%

The depreciation of TL against USD that started at the end of 2014 continued in 2015. As the TL reached historical lows against USD, the market capitalization of many companies listed on Borsa Istanbul were adversely affected and a decline was seen in all indices in 1Q15. In the coming period, developments related with FED's interest rate hike will be playing a determining role in shaping the investments.

The market capitalization of BIST All index declined by 7% in TL basis, while the decline in USD basis reached 17% in 1Q15. The most dramatic decline was recorded in the Bank index, with 15% in TL and 25% in USD terms.

4. TRADE VOLUME

In 1Q15, the trade volume of BIST All increased by 52% in TL terms.

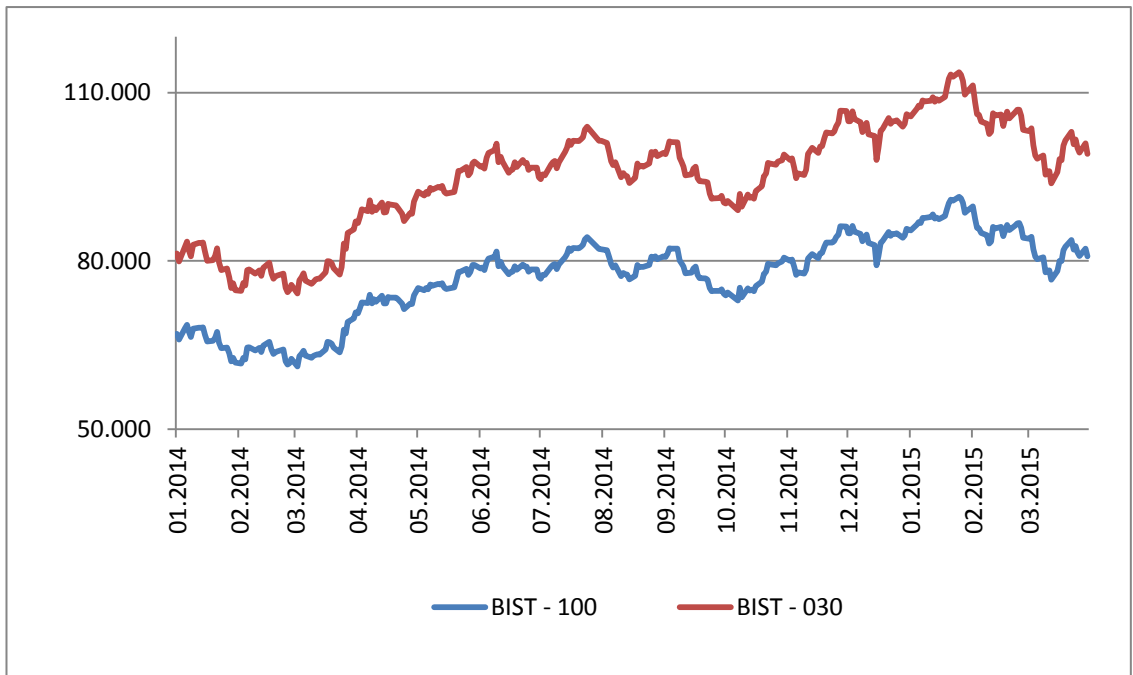
NOMINAL VALUE (Million)	1Q14	4Q14	1Q15	Quarterly Change	Annual Change
BIST BANK	17,950	15,120	18,062	19%	1%
BIST HOLDING AND INVESTMENT	5,931	7,148	7,017	-2%	18%
BIST TRADE	838	1,218	1,372	13%	64%
BIST 30	29,511	29,902	29,828	0%	1%
BIST 50	33,383	33,984	34,094	0%	2%
BIST 100	37,914	42,874	43,330	1%	14%
BIST SERVICES	5,877	9,870	8,073	-18%	37%
BIST FINANCIAL	28,716	27,650	29,356	6%	2%
BIST INDUSTRY	10,583	13,571	12,890	-5%	22%
BIST TECHNOLOGY	343	411	823	100%	140%
BIST ALL	45,519	51,502	51,142	-1%	12%

MILLION TL	1Q14	4Q14	1Q15	Quarterly Change	Annual Change
BIST BANK	96,446	112,490	138,168	23%	43%
BIST HOLDING AND INVESTMENT	14,108	18,147	22,288	23%	58%
BIST TRADE	5,550	6,893	8,402	22%	51%
BIST 30	156,090	190,487	214,462	13%	37%
BIST 50	166,034	206,014	233,439	13%	41%
BIST 100	177,094	231,181	269,615	17%	52%
BIST SERVICES	36,567	50,322	49,278	-2%	35%
BIST FINANCIAL	120,242	142,153	170,414	20%	42%
BIST INDUSTRY	33,806	55,332	65,756	19%	95%
BIST TECHNOLOGY	1,201	2,018	5,288	162%	340%
BIST ALL	191,817	249,826	290,737	16%	52%

MILLION USD	1Q14	4Q14	1Q15	Quarterly Change	Annual Change
BIST BANK	43,477	49,773	55,943	12%	29%
BIST HOLDING AND INVESTMENT	6,365	8,033	9,102	13%	43%
BIST TRADE	2,504	3,055	3,398	11%	36%
BIST 30	70,380	84,332	87,076	3%	24%
BIST 50	74,869	91,201	94,850	4%	27%
BIST 100	79,870	102,332	109,710	7%	37%
BIST SERVICES	16,497	22,299	20,077	-10%	22%
BIST FINANCIAL	54,218	62,911	69,137	10%	28%
BIST INDUSTRY	15,260	24,483	26,969	10%	77%
BIST TECHNOLOGY	544	892	2,174	144%	300%
BIST ALL	86,519	110,586	118,358	7%	37%

In 1Q15, with the effect of the TL depreciation and increasing volatility, a significant increase was observed in trade volumes. While Technology index took the lion's share from this increase with 340%, Industry index took the second place with 95%.

In Bank index, where nearly the half of the trade volume of Borsa Istanbul takes place, a 23% increase was observed compared to the previous quarter and 43% compared to the previous year.



5. FOREIGN TRANSACTIONS – NET INFLOW AND OUTFLOW

USD 815 million net foreign outflows took place in BIST ALL in the first quarter of 2015.

(USD million)	1Q14	4Q14	1Q15
BIST BANK	333	393	(447)
BIST HOLDING AND INVESTMENT	8	(72)	99
BIST TRADE	10	44	(11)
BIST 30	366	958	(879)
BIST 50	352	1,045	(929)
BIST 100	340	1,067	(840)
BIST SERVICES	(84)	631	(461)
BIST FINANCIAL	480	321	(267)
BIST INDUSTRY	(5)	123	(97)
BIST TECHNOLOGY	5	40	9
BIST ALL	395	1,116	(815)

Net foreign outflows reached USD 815 million in BIST All index in the first quarter. The highest net outflow was seen in Bank index by USD 447 million. Only the Holding and Investment and Technology indices saw net foreign inflows.

6. TRADE VOLUME BY INVESTOR TYPE

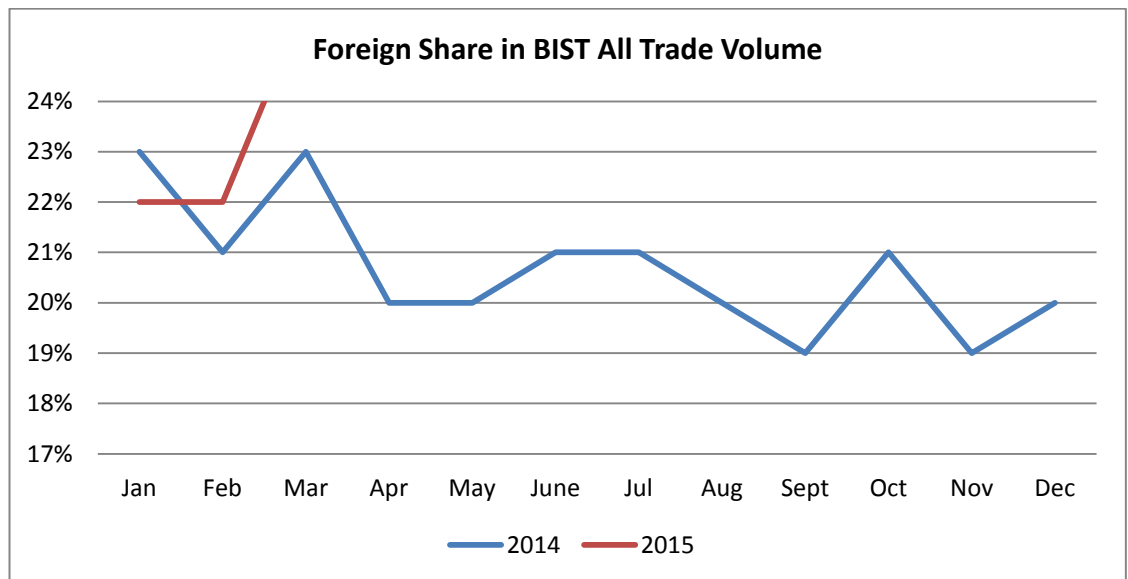
In 1Q15, domestic investors generated 77% of the trade volume on Borsa Istanbul.

	1Q15		4Q14		1Q14		2014	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	23%	77%	20%	80%	22%	78%	20%	80%
BIST 030	29%	71%	24%	76%	25%	75%	24%	76%
BIST -050	28%	72%	23%	77%	25%	75%	23%	77%
BIST 100	25%	75%	21%	79%	23%	77%	22%	78%
BIST INDUSTRY	17%	83%	16%	84%	19%	81%	17%	83%
BIST SERVICES	25%	75%	19%	81%	21%	79%	20%	80%
BIST TRADE	30%	70%	24%	76%	29%	71%	26%	74%
BIST FINANCIAL	26%	74%	22%	78%	23%	77%	22%	78%
BIST BANK	26%	74%	22%	78%	22%	78%	21%	79%
BIST HOLDING AND INVESTMENT	28%	72%	26%	74%	28%	72%	27%	73%
BIST TECHNOLOGY	5%	95%	10%	90%	7%	93%	7%	93%

The share of the foreign investors in BIST ALL trade volume was 23% in the first quarter of 2015, a higher figure compared to both in the previous quarter and in the same period of 2014. The highest trade volume of foreign investors took place in BIST Trade with 30%, while the lowest was in BIST Technology with 5%. The highest increases in trade volumes during the quarter were in March in all indices, except BIST Trade index.

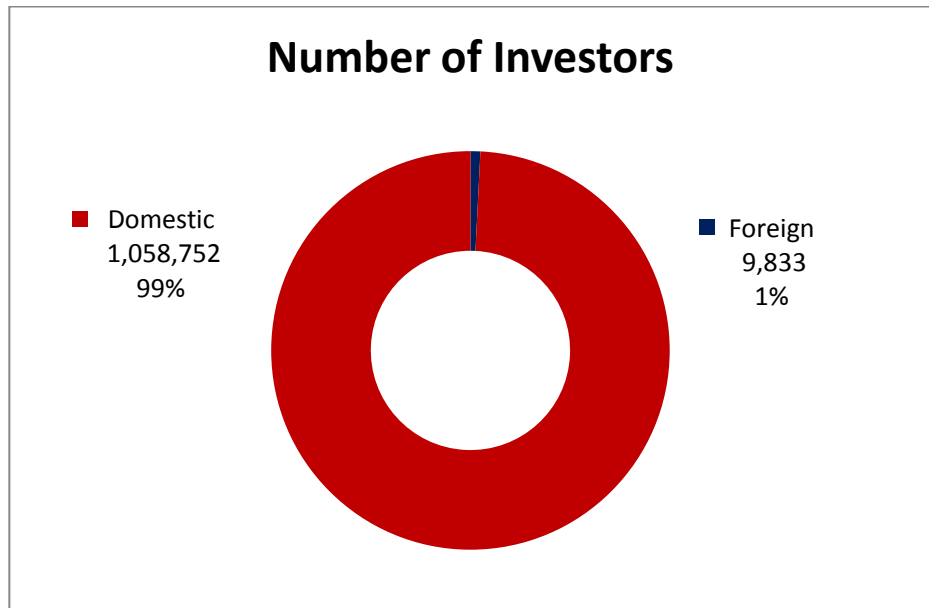
Foreign trade volume decreased in BIST Technology but increased in all other indices in 1Q15 compared to 4Q14. The highest increase was seen in BIST Services and BIST Trade by 6 percentage points.

Foreign trade volume decreased in BIST Industry and BIST Technology year-over-year, while an increase was seen in all other indices, especially BIST 30, BIST Services, and BIST Bank.

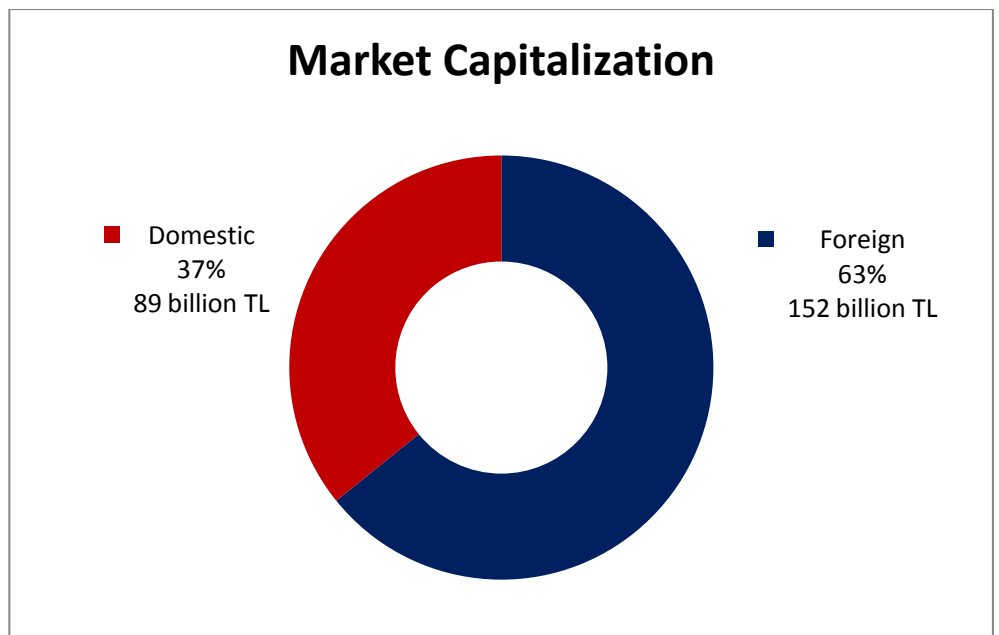


7. NUMBER OF INVESTORS AND MARKET CAPITALIZATION

Foreign investors represent only 1% of the total number of investors. Yet, their share in trade volume is 23% and they hold 63% of the total market cap.

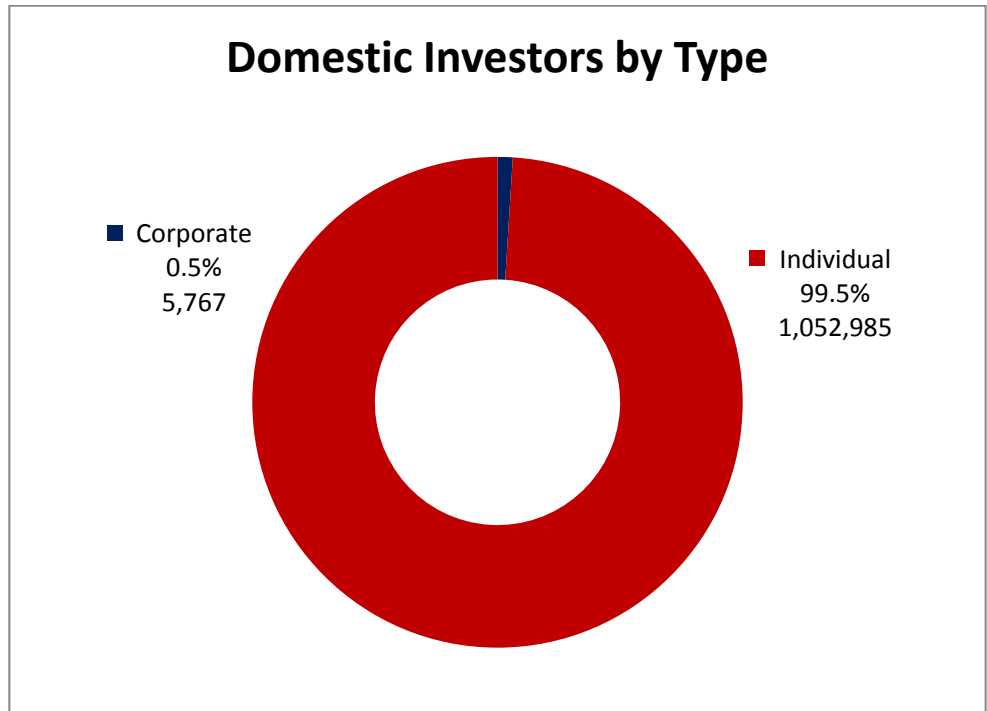


As of March 2015, the number of total investors in Borsa Istanbul was 1,058,752, 99% of which are domestic investors. The number of domestic investors, which are mostly individuals, decreased by 7,000.

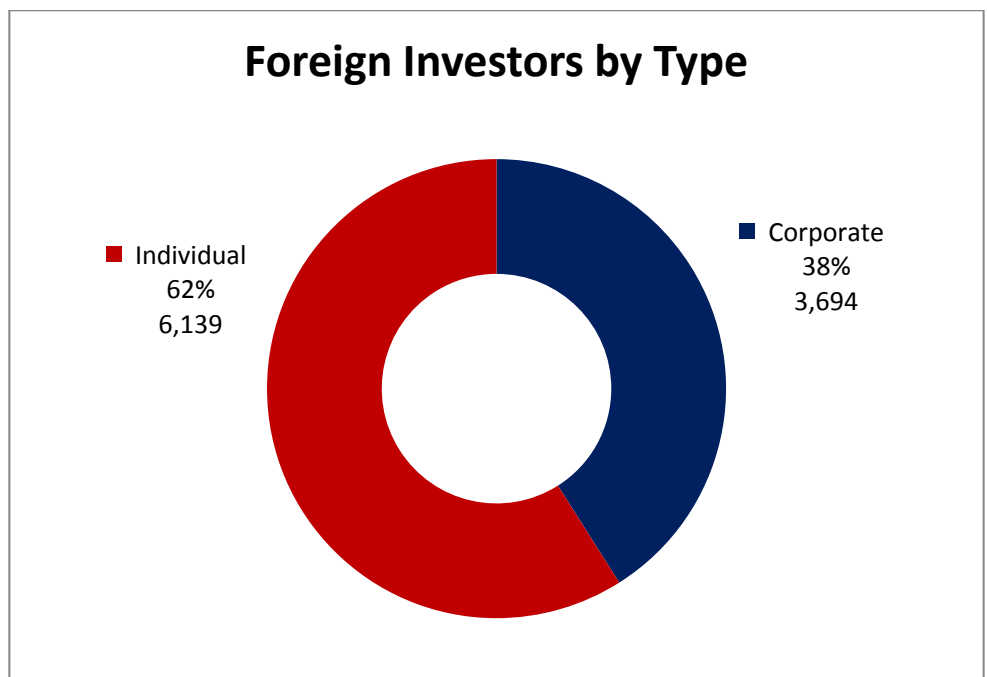


In 1Q15, foreign investors had 23% share in BIST All trade volume and their share in market capitalization reached 63%. The total value of the equities held by foreign investors was TL 152 billion.

Domestic investors are mostly individuals. The domestic corporate investor base is yet very limited and their share in the total market capitalization is 19%.



Over 99% of the domestic investors are individuals and they hold half of the total domestic portfolio value.



Among foreign investors, corporate investors have a much higher share with 38%, as compared to the domestic investors. This group holds 63% of the total market cap and almost the entire foreign portfolio.

8. NUMBER OF DOMESTIC AND FOREIGN INVESTORS BY INDEX

	Mar.15		Dec.14		Mar.14	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	9.636	1.012.908	9.749	1.030.692	9.447	1.067.710
BIST 100	7.400	834.707	7.448	836.340	7.548	879.846
BIST 30	6.242	649.836	6.271	643.058	6.266	670.430
BIST 50	6.658	714.459	6.723	710.181	6.748	740.706
BIST INDUSTRY	4.549	558.060	4.636	569.238	4.492	588.431
BIST SERVICES	3.520	328.039	3.490	319.991	3.510	337.127
BIST FINANCIAL	7.307	625.688	7.310	642.174	7.082	671.022
BIST TECHNOLOGY	516	54.327	508	55.017	501	60.740
BIST TRADE	1.538	90.705	1.543	85.178	1.461	87.548
BIST BANK	3.834	332.877	3.818	337.778	3.953	373.001
BIST HOLDING AND INVESTMENT	4.828	311.324	4.867	316.492	4.427	320.177

In March, the number of foreign investors increased compared to the year-end in BIST Services, BIST Bank, BIST Technology. A decrease was seen in all other indices, and mostly in BIST Industry. Year-over-year, the number of foreign investors increased in all indices except BIST 100, BIST 50, BIST 30 and BIST Bank. The largest decline was in BIST 100, while the highest increase was seen in BIST Holding and Investment.

Compared to the year-end, the number of domestic investors increased in BIST 50, BIST 30, BIST Services and BIST Trade, but decreased in all other indices. The highest increase was seen in BIST 30, while the largest decline was seen in BIST Financial. Domestic investors increased only in BIST Trade compared to March 2014.

9. MARKET CAPITALIZATION BY INDEX AND NATIONALITY

Billion TL	Mar.15		Dec.14		Mar.14	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	148	86	157	87	125	71
BIST 100	138	64	148	65	114	53
BIST 30	117	41	124	42	97	35
BIST 50	128	50	136	51	109	41
BIST INDUSTRY	37	32	37	32	29	26
BIST SERVICES	33	12	36	11	29	10
BIST FINANCIAL	77	40	83	43	67	35
BIST TECHNOLOGY	1	1	1	1	0	1
BIST TRADE	13	3	13	4	11	3
BIST BANK	52	19	57	21	46	18
BIST HOLDING AND INVESTMENT	19	14	19	14	15	10

The market capitalization of foreign investors remained the same in BIST Industry and BIST Technology in March as compared to year-end, but declined in all other indices. In the same period, the market capitalization of domestic investors increased only in BIST Services, and declined in all other indices. Year-over-year, the market capitalization of both foreign and domestic investors increased in all indices.

10. FOREIGN INVESTORS BY PORTFOLIO VALUE AND RESIDENCE

1,411 US based investors hold one third of the foreign investments.

Residence	Portfolio Value (Million TL)	Share
USA	50.632	33%
UK	26.072	17%
LUXEMBOURG	9.447	6%
HOLLAND	6.477	4%
IRELAND	5.281	3%
SINGAPORE	4.646	3%
CAYMAN ISLANDS	4.282	3%
NORWAY	4.248	3%
SAUDI ARABIA	3.328	2%
FRANCE	3.111	2%
OTHER	34.222	23%

US and UK based investors hold the half of the total foreign investment.

In 1Q15, the top three countries with the highest portfolio value remained unchanged, which are US, UK and Luxembourg. One third of the total foreign investments belong to 1,411 investors resident in US, while the investors based in US and UK hold the half of the total foreign investment at BIST.

11. NUMBER OF INVESTORS AND MARKET CAPITALIZATION BY TYPE OF SECURITY

Type of Security	March 2014		March 2015	
	Number of Investors	Market Cap (Million TL)	Number of Investors	Market Cap (Million TL)
BIST Investment Fund	3.713	195	2.892	175
Government Bonds	42.148	177.010	17.520	207.902
Other Securities	1.942	3.459	514	3.346
Investment Fund	2.754.306	29.573	2.737.111	38.258
Private Sector Debt Instrument	161.500	36.554	138.930	44.361
Share Certificates	1.108.858	522.886	1.074.353	609.624
Structured Products	2.900	8	3.449	28
Total		769.685		903.694

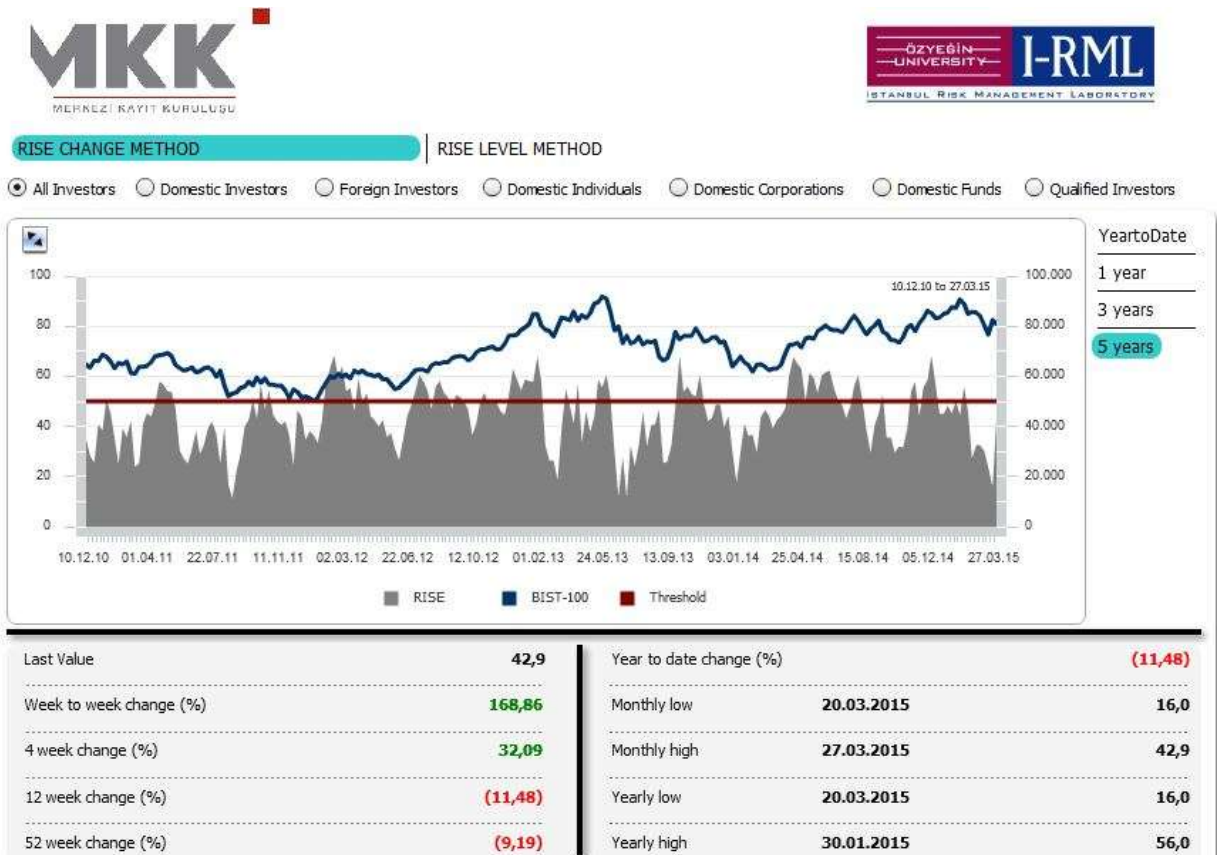
12. INVESTOR RISK APPETITE INDEX

The Investor Risk Appetite Index (RISE) has been announced by MKK since December 2012.

In 1Q15, Risk Appetite in Borsa Istanbul was generally below the critical value of 50. An exception for that is the final week of the first month's score (56) which is also the highest of this year. Risk Appetite index stayed close to levels just above 40 in the first half of the quarter but after then it was below 30 until the last week of the second half. The minimum RISE value was 16 whereas the last value of the quarter was 42.9.

A significant point in this period is that domestic investors' Risk Appetite levels were always a little bit higher than the foreign investors'. Another important point is that the domestic corporations' RISE series was the most volatile whereas domestic individuals' series was the most stable among seven categories. This is not one of the most expected outcomes when last two or three years are considered. In recent years, when compared to most of the other categories', domestic corporations' RISE series was more stable in general.

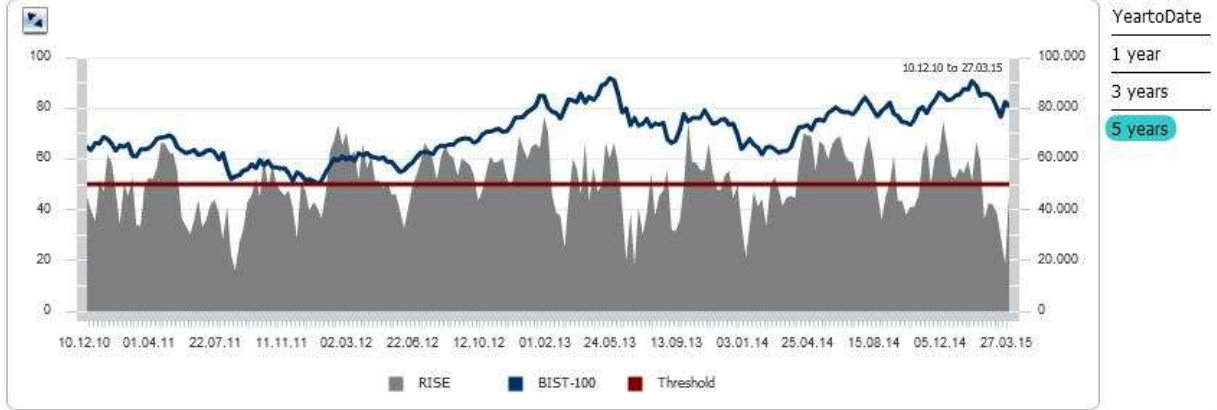
To sum it up, this quarter's RISE started at 48.5, by following a volatile but still downward trend, it closed at 42.9 which is higher than the average (38.1) of this year. Investors seemed to be neutral and paying special attention to FED and ECB in the first month but then they seemed to be pessimist and reactive to increasing political uncertainties in the remaining weeks of this quarter.



RISE CHANGE METHOD

RISE LEVEL METHOD

All Investors Domestic Investors Foreign Investors Domestic Individuals Domestic Corporations Domestic Funds Qualified Investors



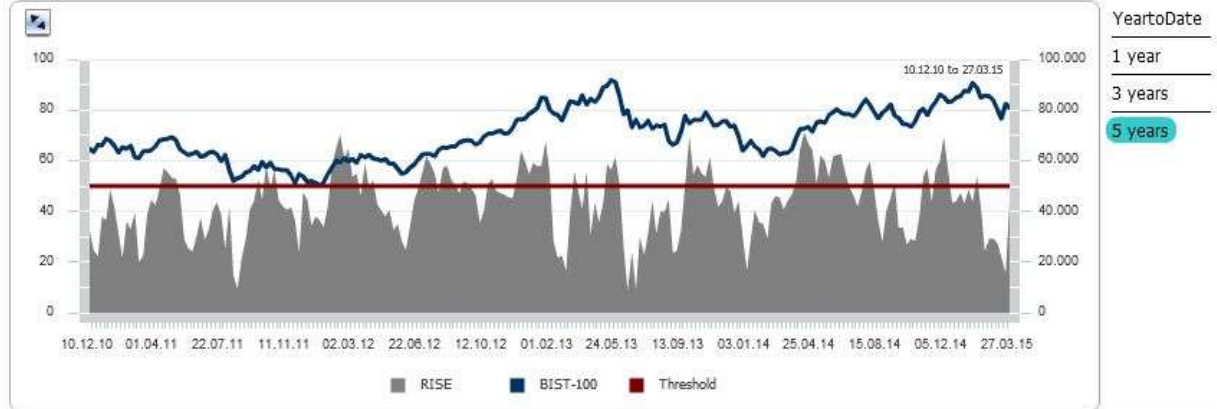
YearToDate
1 year
3 years
5 years

Last Value	46,1	Year to date change (%)	(18,20)
Week to week change (%)	149,11	Monthly low	20.03.2015 18,5
4 week change (%)	9,28	Monthly high	27.03.2015 46,1
12 week change (%)	(18,20)	Yearly low	20.03.2015 18,5
52 week change (%)	3,00	Yearly high	30.01.2015 66,7

RISE CHANGE METHOD

RISE LEVEL METHOD

All Investors Domestic Investors Foreign Investors Domestic Individuals Domestic Corporations Domestic Funds Qualified Investors



YearToDate
1 year
3 years
5 years

Last Value	44,0	Year to date change (%)	(7,23)
Week to week change (%)	181,59	Monthly low	20.03.2015 15,6
4 week change (%)	49,91	Monthly high	27.03.2015 44,0
12 week change (%)	(7,23)	Yearly low	20.03.2015 15,6
52 week change (%)	(14,89)	Yearly high	30.01.2015 54,0